

# Locate What Matters

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# Locate What Matters

## Agenda

- Base principles
- Examples:
  - NFL NextGen Stats
  - Equipment tracking
  - Boeing worker safety
  - Crowd-sourced locate
  - Locating tractor-trailers
  - Using a drone to “read” warehouse inventory



## Base Principles

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## Base Principles: Taxonomy of Locate Solutions

**Range** – Global vs 1km vs 200m vs 10m vs 4m

**Accuracy** – subject to reflection/interference, time/angle/signal, and size of common error

**Precision** – 7m vs 2.5m vs 1m vs 25cm

**Determinacy** – know every second, every 5 minutes, every time someone checks

**Infrastructure** – existing (Wi-Fi), externalized (satellite/cellular), simple, complex

**Deployment** – traditional cabling , receivers and antennas vs stick-up tags and an app

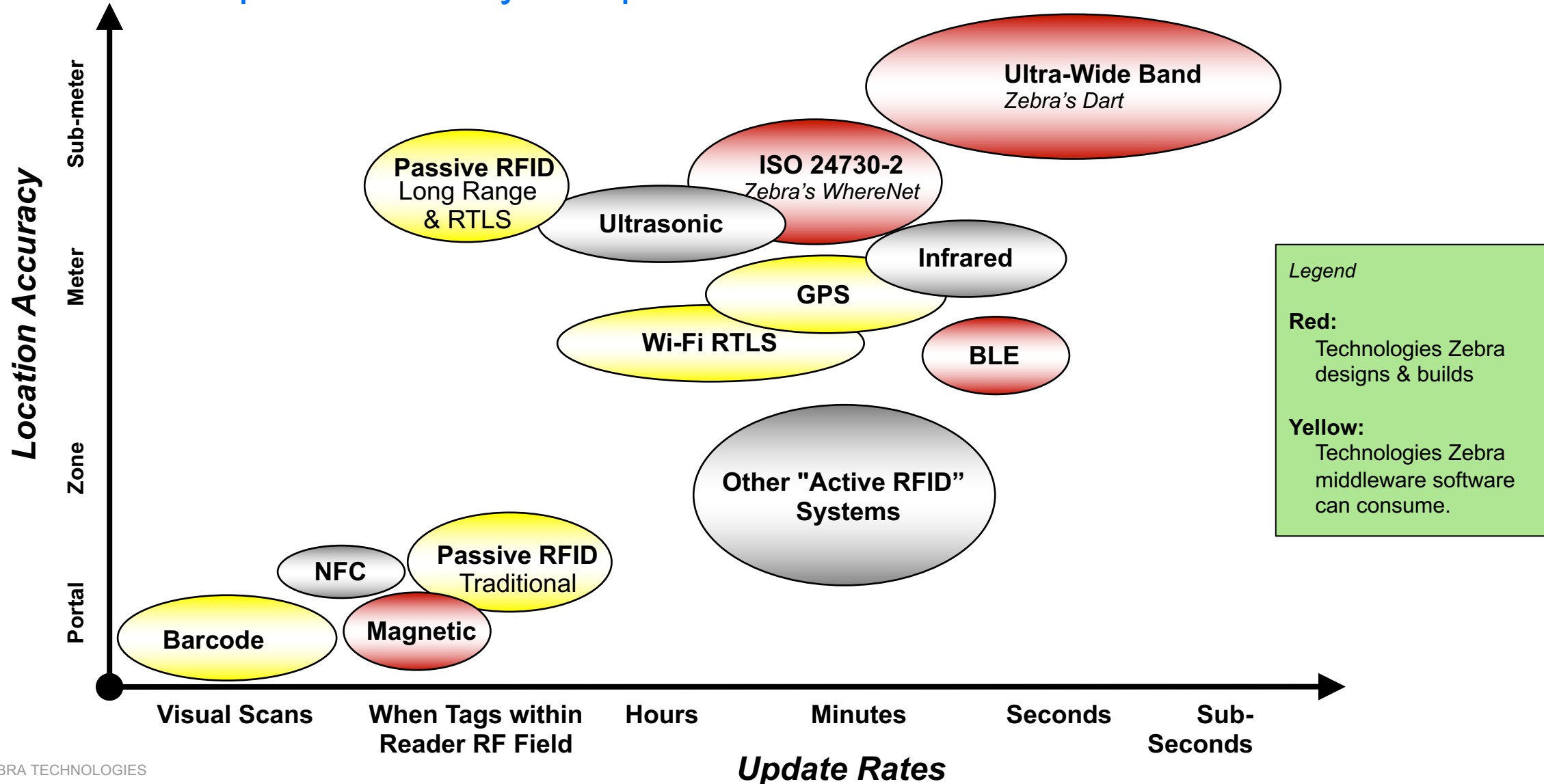
**Battery Life** – recharge daily, replace batteries yearly, replace tags every 5-10 years

**Interoperability** – at the tags, at the reader/receiver, at the locate engine, above the middleware

**Cost** – of the tag, of the infrastructure, of the deployment, of the maintenance

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## Base Principles: Accuracy vs Update Rates



# Locate What Matters

## Base Principles: Methods of Locating & Unavoidable Truths

*Different ways to locate...*

### Calculation

- Includes trilateration based on time-difference of arrival (TDOA), angle of arrival, signal strengths. Typically, surround the area to locate objects in with infrastructure.
- DART, WhereNet, GPS, WiFi (gen-2)
- Typically, tightly coordinated clocks

### Presence – portal entry/exit, beacons

- Locate to nearest beacon (or extrapolate between two)
- WiFi (today), passive RFID, Magnetic

### Crowd-sourced – sniffers are roaming

- Apple Tags

### Hybrid – combinations of the above

*All solutions have these pieces...*

### Somebody “chirping” (often the target, but not always)

- GPS: satellites
- UWB, WhereNet: player tags
- BLE: cheap beacon stuck to IV-pump
- WiFi: the AP –or– the laptop/client

### Somebody “listening” (often infrastructure, but not always)

- GPS: the handheld
- UWB, WhereNet: fixed infrastructure receivers
- BLE: Zebra mobile computer or dedicated badge
- WiFi: the AP –or– the laptop/client

### Typ. one end “pays the price” (cost, complexity, battery...)

- GPS: expensive satellites
- UWB, WhereNet: receivers much more expensive than tags
- BLE: the mobile computer (tags relatively cheap & simple)
- WiFi: both sides are expensive (exception to the rule)



# Zebra DevCon 2023



## NFL NextGen Stats

# Locate What Matters

## NFL NextGen Stats: Tracking every player, every venue

- Every player
- Every venue
- Every week for 8+ years
- Every football
- Every referee





# Locate What Matters

## NFL NextGen Stats: How viewers experience the data



Matt Harmon  
@MattHarmon\_BYB

All of Kelvin Benjamin's targeted routes mapped out via Next Gen Stats in his return for the @Panthers



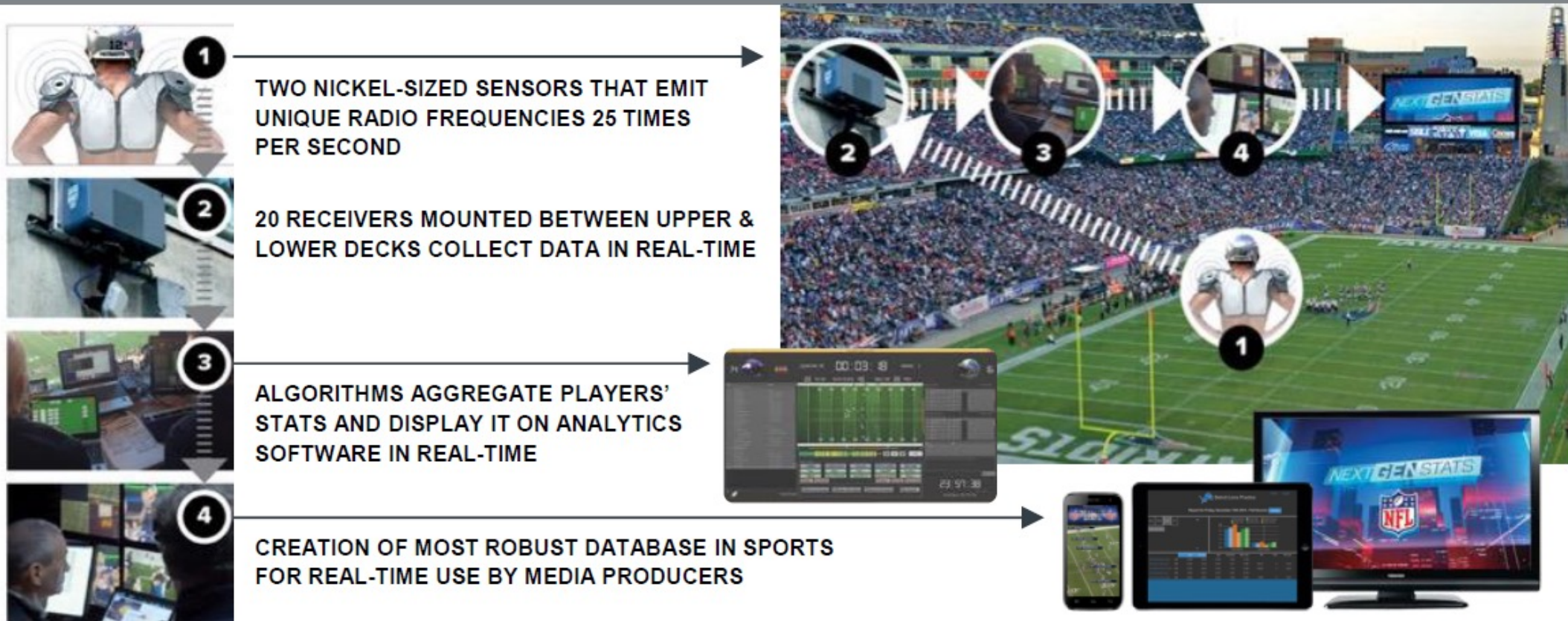
RETWEETS 101 LIKES 232

11:30 AM - 9 Sep 2016

# Locate What Matters

## NFL NextGen Stats: Venue infrastructure

### Zebra Sports GameDay Tracking Solution





# Locate What Matters

## NFL NextGen Stats: Player & Ball tags

### Zebra Sports Player and Ball Tracking

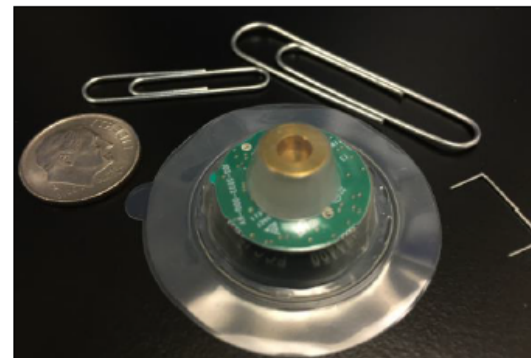
#### ZEBRA PLAYER TAGS



**Size:** Diameter < 1"    **Weight:** 6.7 grams

Smallest Form Factor In The Marketplace  
Low Touch Factor: Battery Lasts Entire Season  
Impact And Water Resistant

#### ZEBRA INSTRUMENTED FOOTBALL



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# Locate What Matters

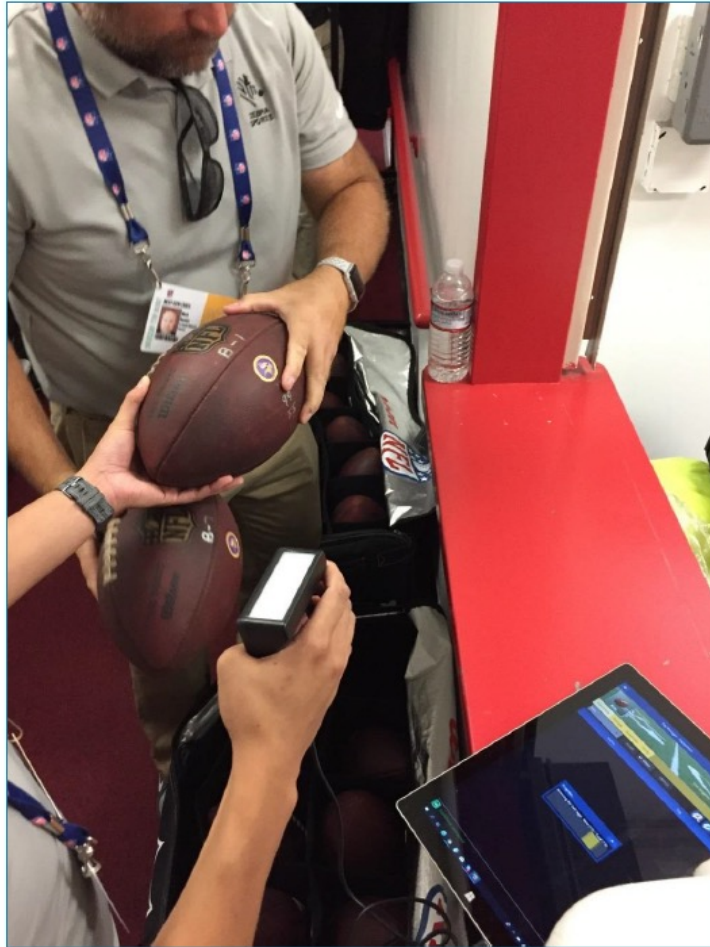
## NFL NextGen Stats: Installing tags under pads





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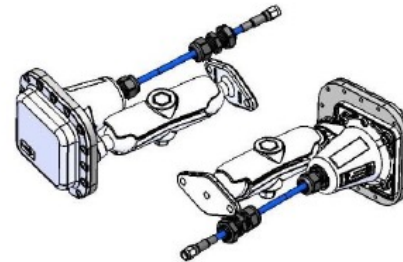
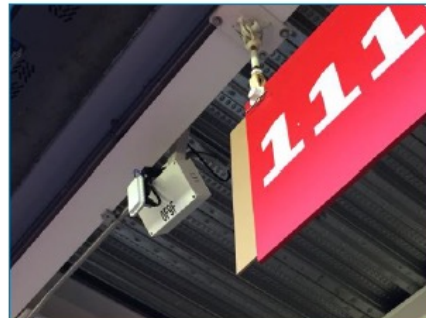
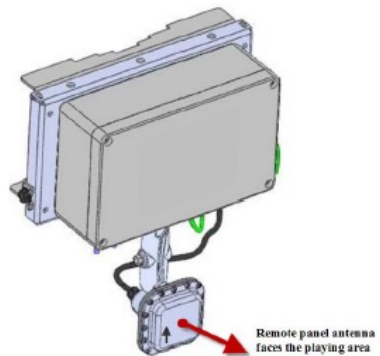
## NFL NextGen Stats: Activating footballs & equipment





# Locate What Matters

## NFL NextGen Stats: Infrastructure (receivers)





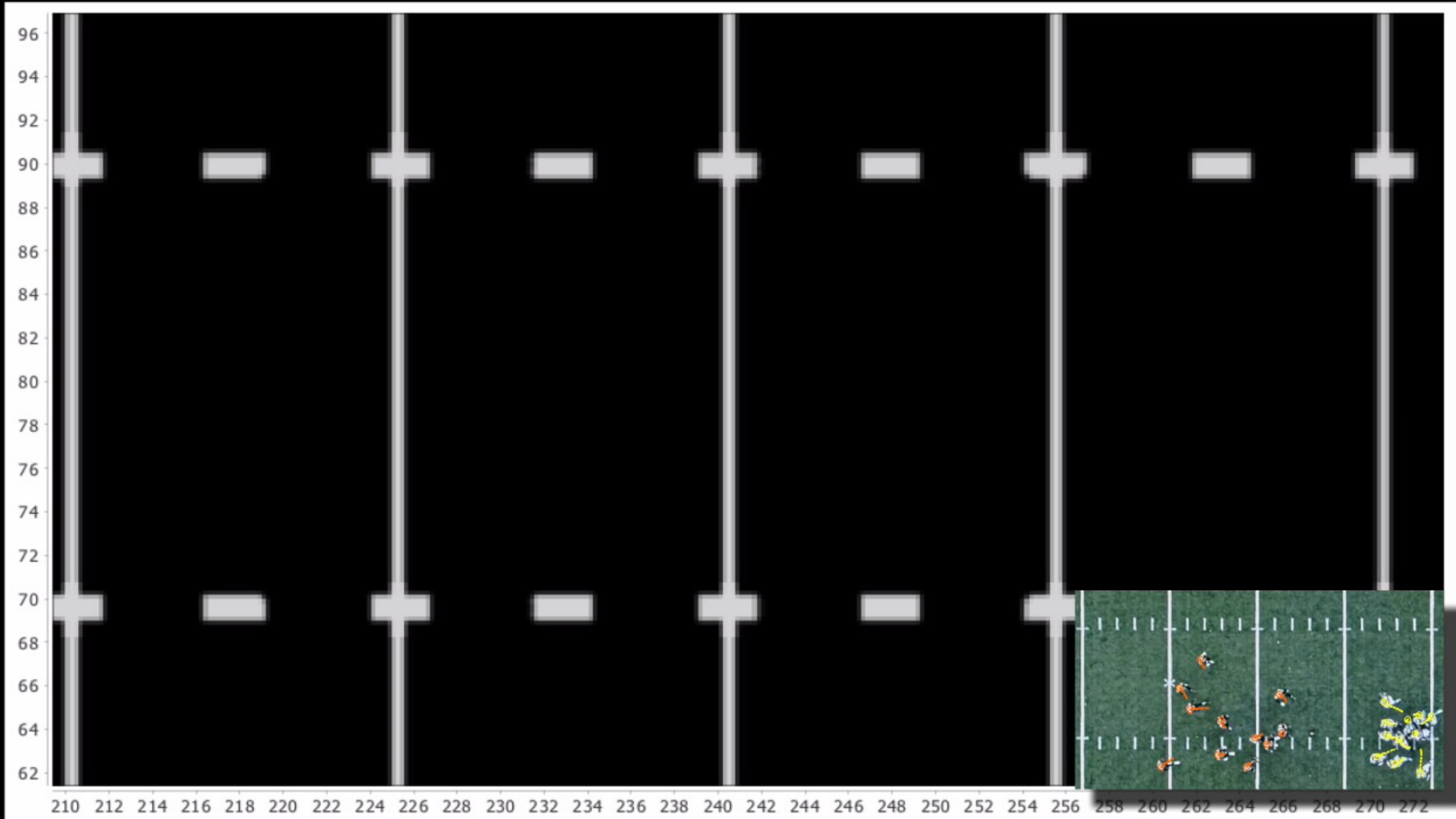
# Locate What Matters

## NFL NextGen Stats: Where operators sit























# Locate What Matters

## Equipment Tracking: Using RFID Reads at a Point-in-Time

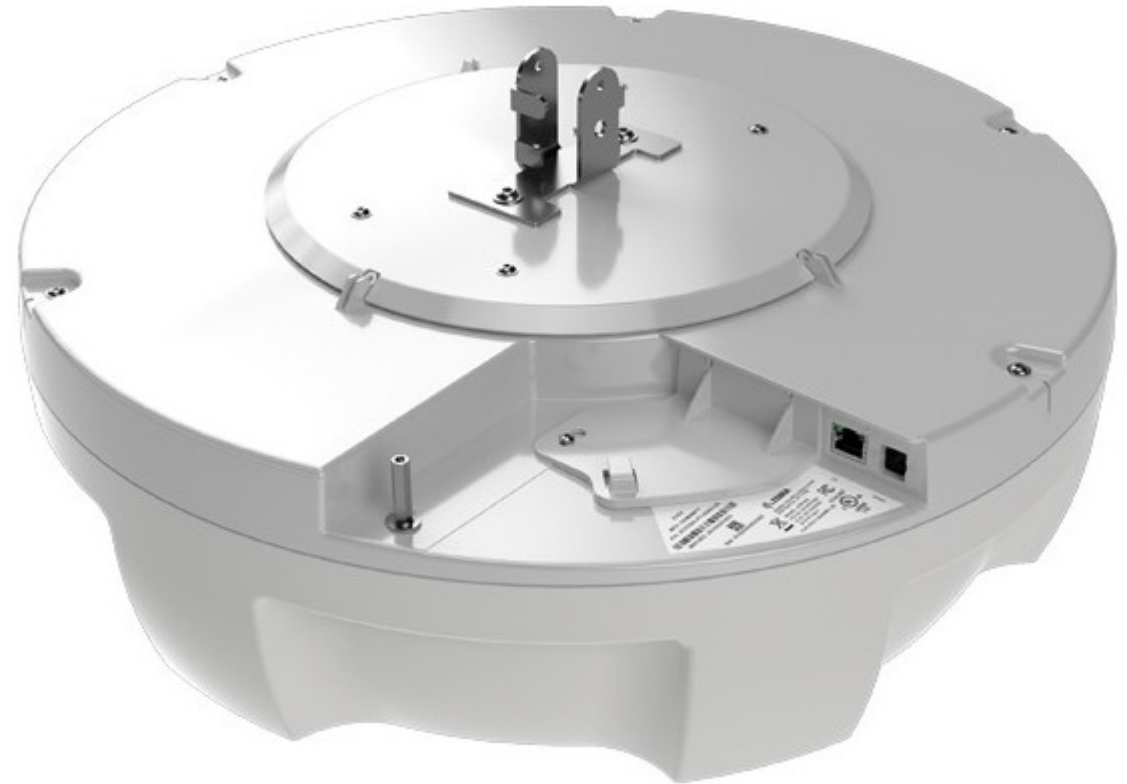
- Even a short-range RFID read is a “locate”
- The target was at that reader at that time



# Locate What Matters

## Equipment Tracking: Using ATR to literally tri-angulate

- Phased-array can create narrow virtual read beams
- A checker-board of ATRs can tri-angulate to less than a meter
- All with inexpensive passive RFID tags







# Boeing: Worker Safety



## Boeing Fall Protection Solution



### **BENEFITS TO CUSTOMERS**

- Non-Invasive solution to challenging safety/protection environments.
- Improved protection versus human safety spotters.
- Cost savings versus human safety spotters.
- Reduction of on-site system maintenance/support footprint as compared to offering as a collection of customer-managed components.
- Rewarded Zebra as Supplier of the Year – Safety!





## Boeing Overview – platforms (24 sec)









## Boeing Overview – painting (13 sec)





# Locate What Matters

## Crowd-Sourced Locate: Using the many to find the target

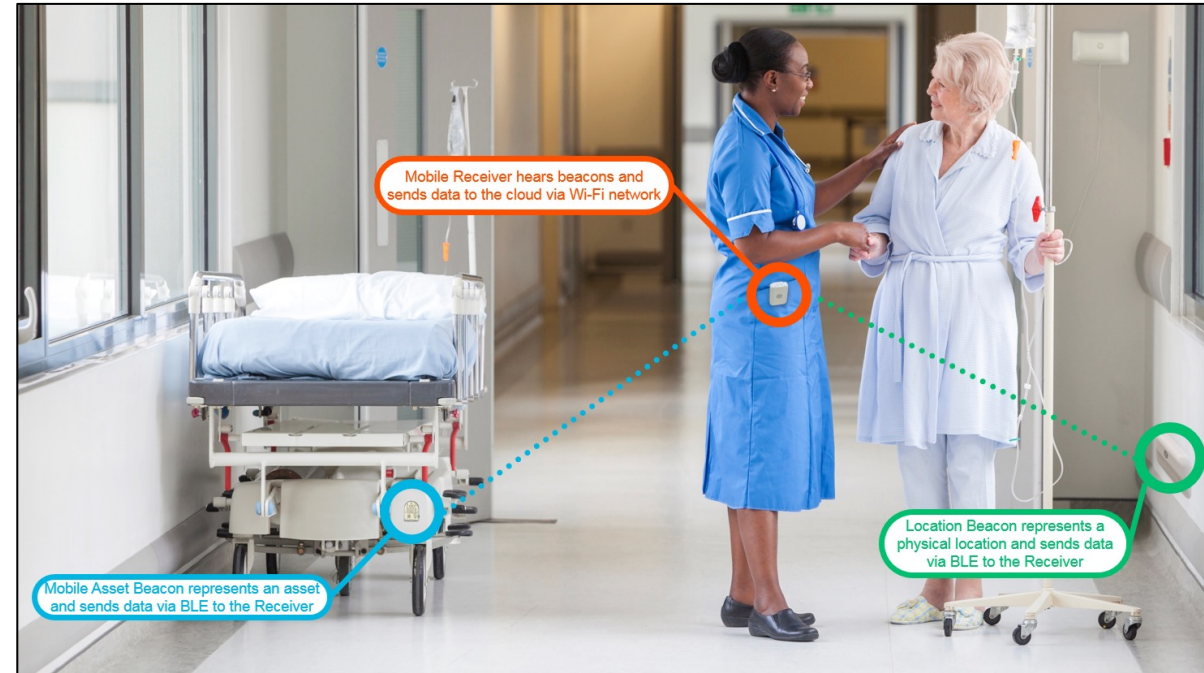
**Staff moving around the hospital, “bump into” the IV pumps trying to locate**

### Use cases:

- Where are my IV pumps (assets)?

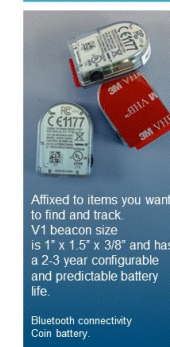
### Solution components:

- Assets wear beacons
- Rooms have location beacons
- Staff wears mobile receiver
- Storage rooms have fixed receivers
- Uses Hospital’s existing WiFi



Any staff that roams the hospital is suitable

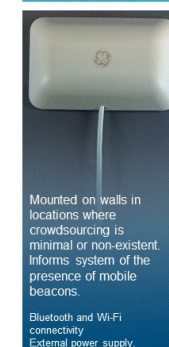
Mobile asset beacon



Location beacon



Fixed receiver



Mobile receiver



Mobile receiver dock







# Locate What Matters

## Locating Tractor Trailers: 1m accuracy over 1km territory

### T&L: Yard Management

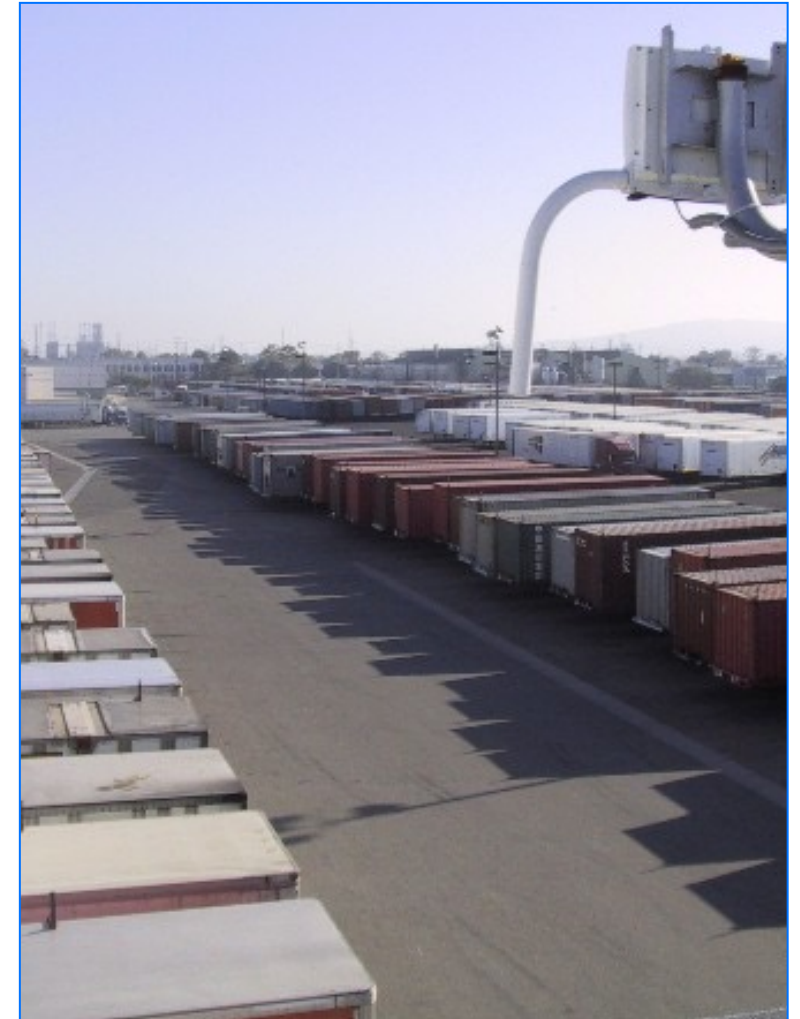
Managing trailer traffic  
from gate to yard to door  
and back out again.

*Use cases:*

- Where is trailer #123 ?



*A "gate" with WhereNet readers*



*A typical "yard" with WhereNet reader*





# Locate What Matters

## Drone “reading” Warehouse: Moving the reader

### Locate the reader

GPS does not work indoors

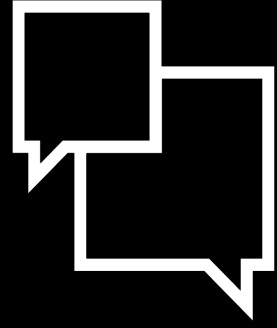
Use UWB to precisely locate/fly the drone

Drone has a barcode reader



“System of record .vs.  
System of reality”





# Questions



# Thank You

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